



CYBERDYNE

**Consolidated Financial Result for the
Three Months Ended June 30, 2021**

**CYBERDYNE Inc.
August 13, 2021**

Consolidated financial results

year-on-year comparison for the three months ended June 30, 2021



Revenue ¥380 Million (+5.9%)
Profit -276 Million

(Unit : Millions of yen)

	FY2020 (Apr. 1 - Jun. 30)	FY2021 (Apr. 1 - Jun.30)	+/-	+/- %
Revenue (Gross profit)	359 (252)	380 (277)	+21 (+25)	+5.9% (+10.0%)
Operating profit	-230	-283	-53	
Profit before tax	-66	-265	-199	—
Profit attributable to owner of the parent	-129	-276	-147	—

Revenue (Year on Year)

(Breakdown)

- Rental +22M (mainly from Medical HAL for overseas)
- Sales -19M (Reduction of one time sales)
- Service +18M (Mainly Robocare and Treatment Centers)

SG&A (Year on Year)

(Breakdown)

SG&A 61M (TV Ad)

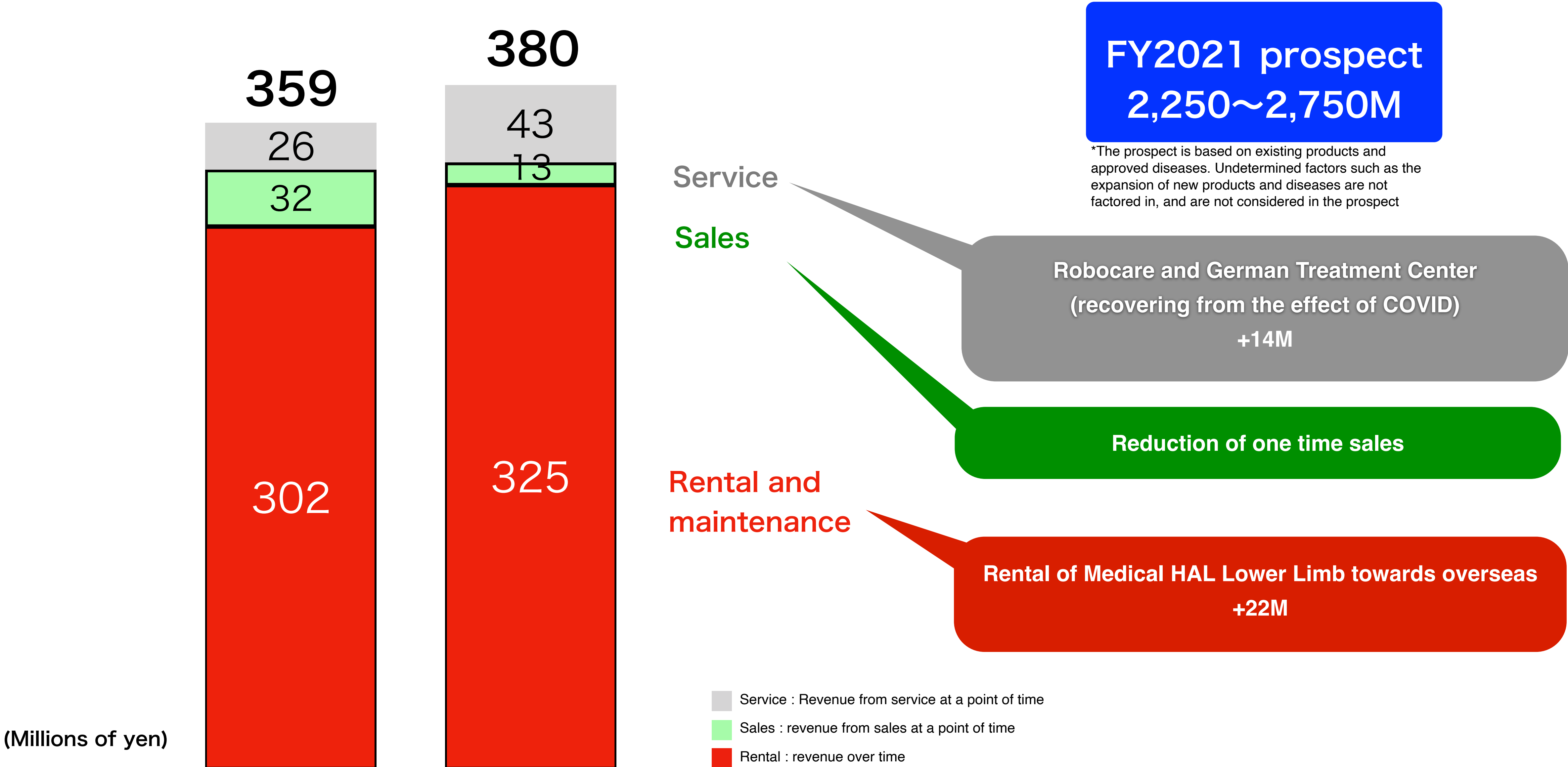
Revenue related to investment security 2M (Net)

(Breakdown)

- Gain on valuation +9M (finance income/gain related to CEJ)
- Tax effect -3M (corporate income tax)
- Reclassification -4M (third party interest in CEJ Fund)

Ref) Revenue related to invest security in the previous fiscal year 77M (net)

Consolidated financial results by type of transaction and prospect



(Millions of yen)

FY2020 Q1

FY2021 Q1

- Service : Revenue from service at a point of time
- Sales : revenue from sales at a point of time
- Rental : revenue over time

Medical Lower Limb and Lumbar Well-being continues to grow

(Unit : Millions of Yen)

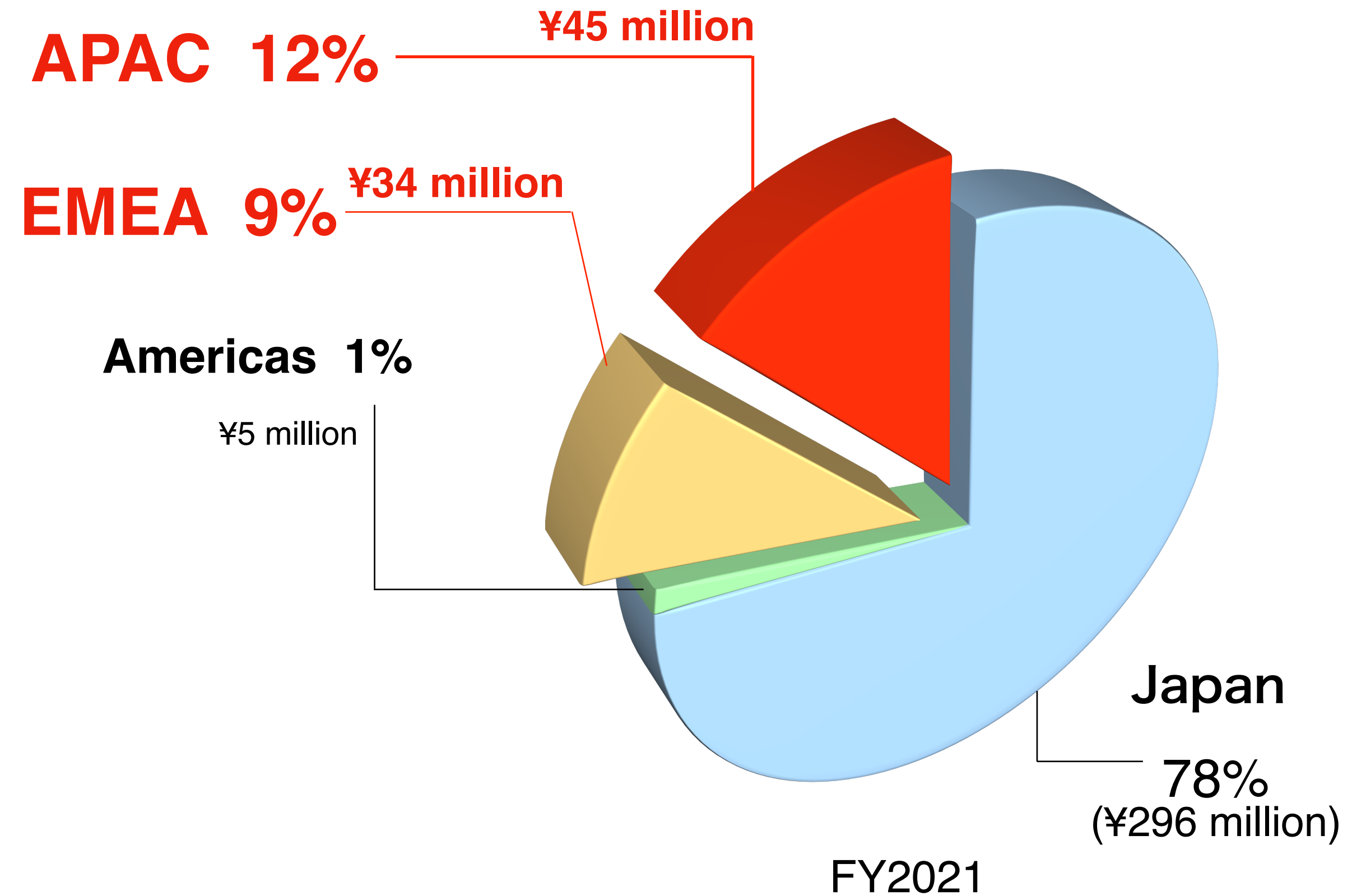
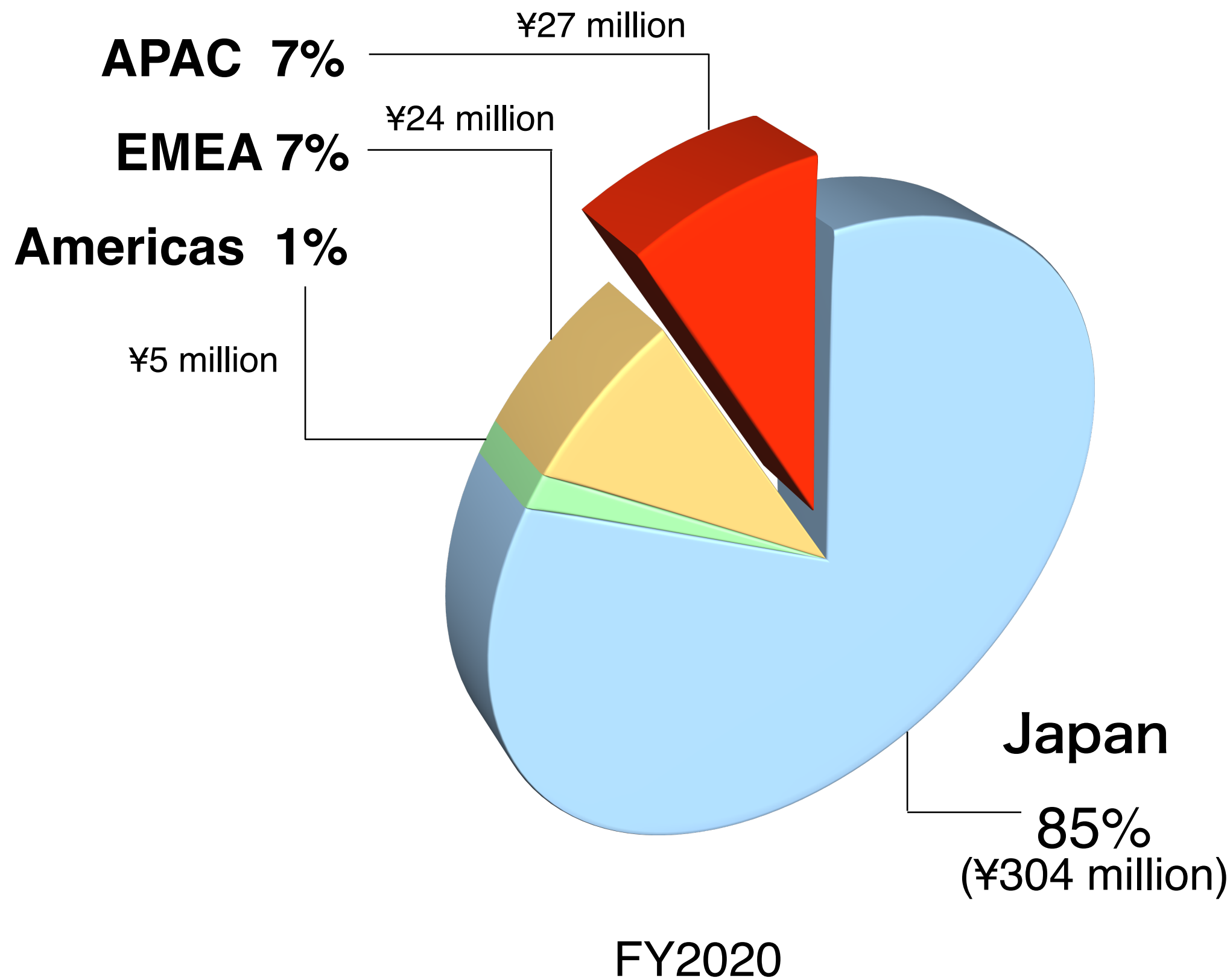
Product		FY2020 - Q1	FY2021 - Q1	
For hospitals (to improve patients' physical function)	HAL Lower Limb Type (medical)	113	135	42%
	HAL Lower Limb Type (non-medical)	49	47	14%
	HAL Single Joint Type	27	28	9%
Well-being	HAL Lumbar Type	57	63	19%
Labor Support	HAL Lumbar Type	39	28	9%
Autonomous navigation robot (disinfection/cleaning, transportation etc.)		12	15	5%
Other		5	9	3%
Total		302	325	100%

Led by increase in APAC region

Increase mainly from APAC and rental towards individual users in Japan

Consolidated financial results year-on-year comparison by geographical regions

Overseas revenue 51% Increase
APAC (mainly South East Asia) +70%
EMEA (mainly Europe) +41%



Americas : North, Central and South America
 EMEA : Europe, the Middle East and Africa
 APAC : Asia-Pacific *Japan is presented separately

Ref) Revenue by geographical regions and type of transaction



(Unit: Millions of yen)

FY2021 - Q1 (FY2020 - Q1)	Rental and maintenance	Sales	Service	Total
Japan	255 (258)	12 (29)	29 (17)	296 (304)
Americas	5 (5)	0 (-)	0 (-)	5 (5)
EMEA	19 (16)	0 (-)	14 (8)	34 (24)
APAC	45 (23)	- (3)	0 (0)	45 (27)
Total	325 (302)	13 (32)	43 (26)	380 (359)

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